**R E S U M E**

**Madhusudhan G V**

#68, 3rd Main Road

Gururaja Layout, **Phone: 9901650107**

Bangalore – 28, **Email: maddys1980@yahoo.com**

**CAREER OBJECTIVES:**

To utilize my knowledge towards a challenging career in growth oriented, leading organization where professionalism and perfection is respected and which will provide ample opportunities for continuous growth and advancement.

**STRENGHTS:**

Hard working, good communication, good written analysis and very good in Teamwork and quick learner.

**QUALIFICATION:**

Academic Qualification : Bachelor of Commerce from Periyar University.

**TECHNICAL SKILLS:**

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| --- | --- | --- |
| **SL NO.** | **SKILL SET** | **DESCRIPTION** |
| 1. | Operating Systems | Windows 95/98/2000/XP |
| 2. | Documentation Tools | Microsoft Office 2007 |

**WORK EXPERIENCE:**

**Worked for ADFC PVT LTD (HDFC BANK LTD) as Senior Officer - December 2005 till October 2013**

* Managing the High Net Worth customers of the bank.
* Achieving the Business targets assigned in terms of cross selling, enhancing and upgrading the High Net Worth relationships.
* Profiling Customers and provide financial products to meet customer needs.
* Ensuring the highest level of Service to the High Net Worth customers.
* Increasing liabilities size of relationship via balances in accounts of existing customers.
* To Enhance & Retain customer profitability by capturing larger share of Wallet.
* Achieving Sales target spread across Liabilities, Retail Assets, Business Banking, Forex, Credit Cards, Online trading, TPP Etc.
* Acquiring new customers who meet product criteria through cross referencing.

**Worked for ORIGIN CALL CENTRE as Customer Support Executive - June 2005 till November 2005**

* Handling New Zealand clients in giving Broadband Connection to clients).
* Handle Inbound and Outbound calls relating to Internet and Broadband Connections.

**Worked for HBL GLOBAL PVT LTD as Marketing manager - September 2002 till May 2005**

* Sourcing the HDFC Bank Credit Cards through Corporate Tie-ups.
* Generating MIS Reports on monthly target achievements.

**INDIVIDUAL ACHIEVEMENTS:**

* Managed team activities in the absence of Team Manager.
* Strong commitment to Customer Satisfaction and Quality Service with appreciations from the Customers.
* Rewarded BEST PB for the Year 2012 – 2013 for over achieving the Bank Revenue.
* Conducted team meetings regarding improving performance.
* Managed team activities in the absence of Team Manager.

**PERSONAL PROFILE:**

NAME : MADHUSUDHAN G V

FATHER NAME : G VIJAY KUMAR

DATE OF BIRTH : 03 / 02 /1980

SEX : MALE

NATIONALITY : INDIAN

LANGUAGES KNOWN : ENGLISH, KANNADA AND HINDI.